

Chicago workshop, and after we received results of a survey of other participants that AAAE would circulate to attendees.

Gerry Fitzgerald remarked that, in his opinion, the IASS was mostly aimed at drivers and mechanics and that the NEC and the IASS Committee should recognize the needs of the larger airports. He also stated that the NEC should pursue cooperation with AAAE National regarding the IASS.

Jeanne said that she and Buddy would continue to consult with the Snow Symposium Committee, Spencer Dickerson of AAAE, Chicago airport management, other Chapter's Presidents, our Chapter Past Presidents, our members on the national Board of Directors, and incoming national officer, Bill Barkhauer on this matter of the Large Hub workshop. John Duval stated that he believes that there are a lot of misconceptions regarding the relationship between the IASS and the NEC. Many people believe that the IASS is an entity of its own and not associated with the Chapter. He believes that getting this information out will help build cooperation with National and the other Chapters. Bill Barkhauer stated that to this point in time the handing of the matter by the NEC has been appropriate and that the best thing to do is to take the high road and work with National.

Buddy said that the NEC will not object to the Winter Operations Workshop this year because it is already planned. The NEC will withhold its support of future workshops of this type pending a review after this year's session to see that it does not take away from the IASS. Buddy concluded by stating that he has changed airport positions (he is now at Worcester) but is still working for Massport.

Treasurer's Report.

Al referenced two handouts located in the back of the room: *Cash Flow – Year 2000* and *Cash Flow Report 1/1/01 through 5/15/01* (both attached). Al noted that the current years cash flow report does not yet include revenue from the 2001 IASS. Al also said that the membership needs to discuss the 2001 budget particularly with regard to projected expenses versus cash reserve. Al will continue to monitor this year's expenses. If assets fall below \$75,000, Al will raise the red flag and inform the membership. In order to boost revenues, Al will check into redirecting NEC savings accounts to collect more interest and moving the Post account to a higher interest rate CD.

A motion to accept the cash flow reports was made by Gerry Fitzgerald and seconded by Mark Brewer. The vote was unanimous in favor.

Secretary's Report.

The Secretary referenced the draft NEC Business Meeting minutes from April 22nd in Buffalo. Tim asked the membership to review the minutes and report any changes so that they will be ready to ratify in Quebec. Tim will also have the New Orleans Business Meeting minutes ready for membership review at the NEC Annual Conference.

Executive Secretary's Report.

Dick reported that he has received a letter from Nancy Juliano thanking the Chapter for its support after her recent loss. Dues payments continue to roll in. Dick made mention of the new NEC newsletter and asked everyone to review it carefully and provide suggestions or comments.

At this point in the meeting, the Chapter received a visit from the AAAE Legislative Affairs staff. Raffle tickets were sold to support the AAAE Good Government Committee. Jeanne Olivier presented to Todd Haupti, head of AAAE's Legislative Affairs Department, a check in the amount of \$5,000 on behalf of the Chapter to support the work of the Committee.

National Director's Report.

Mark Brewer reported that he attended a board meeting on the previous day and that the AAAE has started to deal with several environmental issues. He also mentioned that today is John Duval's last day on the AAAE Board of Directors. Mark and Jeanne Olivier expressed the Chapter's thanks to John for his years of service on the Board. John Duval followed by thanking the NEC membership for allowing him to represent the Chapter on the Board for the past five years. John stated that he is still willing to work for the Chapter any way he can.

Regional Examiners Report.

Bob Bogan reported that the Regional Examiners have recently reviewed the final interview process (oral exam) and approved a new policy. Under the new exam policy, a minimum of 10 questions will be asked per section. 70% of the question asked must be correct in order for the candidate to move to the next session. If the session is not passed, the exam is ended and rescheduled.

Barbara Patzner, Bryan Corbett, and Alex Kashani were proposed as our Chapter's candidates to replace Bob Bogan as the Northeastern Regional Examiner. Jeanne Olivier reported that Lowell Pratt, the Chair of the Board of Examiners, would make a decision on who would be selected from the three candidates. Note: Subsequently in July, Mr. Pratt has announced that Barbara Patzner had been selected for the position.

Committee Reports.

Before beginning the committee reports, Jeanne Olivier thanked all NEC Chapter committee members for their hard work and contributions to the Chapter.

Academic Relations Committee. Jim Keane reported that the committee is working on producing a brochure that they plan to hand out at various schools. The committee has completed a draft of the brochure and welcomes comments from the membership.

Annual Conference Committee. Jacques was unable to attend the meeting. The Quebec Conference was discussed later during the Corporate Relations Committee report.

ARFF Conference Committee. Brad Penrod reported that this years conference is scheduled for October 7 – 11 in Pittsburgh and that attendance is expected to be good. He also made the comment that this years event should be as good as last years.

Balchen Post Awards Committee. Dick Williams reported that the IASS has stopped giving temporary plaques to the award winners and from now on a permanent plaque will be given when they first receive the award. This change was made because often the winners could not attend the following years IASS to return the temporary award. The Committee is also considering re-evaluating the large airport category and dividing it into three separate categories as follows: up to 50,000 operations; between 50,000 and 200,000 operations; and over 200,000 operations.

Jeanne Olivier mentioned that, in a recent article, the New York Times referred to the Balchen – Post Award as the preeminent snow award in the country.

Corporate Relations Committee. Deb Wright handed out a written report summarizing the activities of the Committee to date (attached). She reported that the initial response has been mediocre. To date four full and two ½ sponsorships have been received. Eleven full and two ½ sponsorships are still needed. Debra and Jeanne Daly will continue to work to reach the Chapter sponsorship goal.

Gerry Fitzgerald followed by suggesting that perhaps the Chapter should continue to run the program but consider hiring a professional event planner or even the have the AAAE manage the production. He commented that successfully planning a conference requires considerable experience and we should not always rely on the conference host to plan and organize the event. John Duval supported Gerry's comments.

International Aviation Snow Symposium Committee. Buddy reported that this year's IASS was a record year for a non-equipment year with between 620 and 640 registered attendees. The IASS Committee will be meeting during the next week to begin discussions regarding large airport snow operations. Buddy agrees that the training is needed and the Committees goal is to figure out how to best provide the training.

Jeanne Olivier followed by stating that 32 members attended the ASOS school held in conjunction with the IASS. The NEC sponsorship of ASOS training was fulfilling the Chapter's commitment to put money raised through conferences and dues into services to members.

Buddy thanked Bob Stone for allowing his staff to work for the Snow Symposium. Bob Stone reported that during the IASS Bob Nowak received an award from the FAA for his service to

the Symposium.

Jeanne thanked Bob Nowak and Bill Barkhauer for the excellent job in launching our first international grant to the Snow Symposium and enabling two airport staff from the airport in Warsaw Poland to attend the Symposium this year.

Membership Services Committee. Kevin Dillon reported the Chapter currently has 474 members, an increase of 62 members from last year. The Committee will continue to focus on Canadian members which currently represents 5% (22 CA members) of the total membership.

Nominating Committee. Alex reminded the membership that the Executive Committee nomination letters will soon be sent out and he encouraged everyone to get involved.

Research and Development Committee. There was no formal report but Jeanne thanked the IASS Committee for their support of the R&D Committee and noted that the R&D Committee is currently Chaired by Pam Phillips.

Scholarship and Grants Committee. Please refer to the handout from Bill Smith (attached). Joel Russell reported that there was only three applications for grants since last August. In an effort to encourage more use of available scholarships, the Committee will begin sending e-mail messages to the membership as future application deadline dates approach.

Site Selection Committee. Buddy reminded everyone that Atlantic City will be the site for the 2002 NEC Conference and Washington, DC has been selected for 2003. Cecil Sutton will make a recommendation for the 2004 conference at the next meeting.

Training and Outreach Committee. Bob Bogan is working to schedule a media training session at some location in or around Morristown. He is still working to bring down the costs. If he cannot substantially cut costs, he will look for a state airport organization to sponsor the next outreach program.

New Business.

Tom Rafter made the observation that there has been increased security surveillance in Atlantic City. Mark Brewer remarked that this may be FAA's response to increased media coverage of security related issues at U.S Airports.

Justin Edwards from Trenton, NJ thanked the Executive Committee for providing the ASOS training at the IASS.

Adjournment.

A motion to adjourn was made by Gerry Fitzgerald and seconded by Steve Adams. The meeting adjourned at 10:35 a.m.

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Cash Flow Report
1/1/01 Through 5/15/01

Category Description	1/1/01- 5/15/01
INFLOWS	
Dues revenue	11,879.76
Interest Inc	825.01
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TOTAL INFLOWS	12,704.77
OUTFLOWS	
Administration	3,888.00
Ads	4,875.00
Awards	165.36
Communication	2,500.00
Conference expense	7,081.91
Grants	472.53
Legal-Prof Fees	325.00
Miscellaneous, Bus	271.95
Postage and Delivery	284.78
Printing and Reproduction	6,815.00
Repairs	140.97
Supplies, Bus	871.86
Travel, Bus	2,047.86
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TOTAL OUTFLOWS	29,740.22
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OVERALL TOTAL	-17,035.45
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***CORPORATE RELATIONS COMMITTEE NEC/AAAE
MAY 20, 2001***

- APRIL 2001 SOLICITATION LETTER FOR 2001 CHAPTER CONFERENCE SPONSORSHIP
SENT TO PREVIOUS SPONSORS
- MAY 2001 SOLICITATION LETTER SENT TO ALL CORPORATE MEMBERS
- May 2001 COLD CALLING TO SECURE SPONSORSHIPS HAS BEGUN.
- MAY 15, 2001 4 FULL AND TWO 1/2 SPONSORSHIPS HAVE BEEN SECURED.
11 FULL AND TWO 1/2 HALF SPONSORSHIPS ARE STILL NEEDED.
- JULY 1, 2001 TARGET DATE FOR CORPORATE RELATIONS COMMITTEE TO SECURE
SPONSORSHIPS FOR 2001 CHAPTER CONFERENCE

COPIES OF SPONSORSHIP INFORMATION WILL BE AVAILABLE AT THE NEC EXHIBITOR
BOOTH HERE IN NEW ORLEANS.

Scholarship and Grants Committee Report
May 18th, 2001

There were only three applications for Grants since August. JoAnne Reville was awarded the grant to attend the AAAE Annual Conference. Two students applied for Internship Grants.

In order to remind the membership of approaching Grant deadlines we hope to send a reminder email with a link to the Chapter's web page to download an application. We plan to send emails to the membership to remind them of the approaching closing dates for grants about 30 days before they are due.

The membership is reminder that the Professional Exchange Grant does not have an application deadline. In addition the NEC/AAAE Conference Grant has a July 1 deadline. The AAAE Non Hub GA Airport conference grant's deadline is July 15 and the ARFF School and F. Russell Hoyt National Airports Conference Grant deadline is have August 1st.

The Chairs of colleges and universities which have an Aviation department in the Chapter were contacted to promote the Post Scholarship and Internship Grant. The only applications we received were from students who worked as interns at airports where a Chapter member encouraged the student to apply. Members who have students working for them at their airports are asked to make these students aware of these Grants.

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