



NORTHEAST CHAPTER
American Association of Airport Executives



The NEC

Nor' Easter

Visit us on the web: www.necaaae.org

Fall 2006 Edition / Volume 10 / Number 3

“Perfect Mix In 2006”

Manchester was truly the “Perfect Mix In 2006”! With over 460 attendees and 45 exhibitors, the 48th Annual Northeast Chapter Annual Conference was a great success. The fun started early aboard the M/S Mount Washington on Lake Winnepesaukee. The “Fat City Band” brought out the hidden talents of the Executive Committee (Check out our Photo Gallery in the centerfold).

Actions taken at the business meeting included the following:

Election Of The New Chapter Officers

- **President – Bradley Penrod, A.A.E.,** Pittsburgh, PA
- **Vice President – Bill Hopper, A.A.E.,** Portsmouth, NH
- **Treasurer – Marshall Stevens, CM,** Queensbury, NY
- **Secretary – Stephen E. Korta, A.A.E.,** Hartford, CT

New Regional Examiner Appointed

Tim Edwards, A.A.E. of Harrisburg, PA was appointed as the new Regional Examiner, replacing Laurie Cullen, A.A.E.

Deb Wright Earns Special Recognition

Debbie Wright, who just retired from Verizon, was recognized for her many years of generous support and tireless efforts with an Honorary Membership.

NEC To Participate In New Hampshire Aviation Historical Society Donor Brick Campaign

After noting that the Aviation Historical Museum in Manchester, NH was offering engraved bricks for sale to memorialize aviation contributors, John Duval suggested that the Executive Committee take appropriate action to acknowledge past NEC Chapter members through this program. A motion was approved.

Since the meeting the Executive Committee has identified six names for the inscription. They are F. Russell Hoyt, Mike Goodwin, Harry Friedman, Frank Hidingier, Bob Juliano and Wiley Post. A seventh brick will read “Northeast Chapter AAE”.

Port Authority Aviation Manager To Assist In Rebuilding Of Commercial Airports In Iraq



Gen. Barry R. McCaffery (Retired) wished Jeanne well on her mission in Iraq.

Jeanne Olivier, General Manager of the Port Authority’s Aviation Security and Technology Division, is in Iraq on the temporary assignment with the U.S. State Department to help Iraqi officials rebuild and reactivate the country’s commercial airports.

Jeanne, an NEC/AAAE past President, who has been with the Port Authority

for more than 20 years will have a one-year leave of absence from the agency to assist the Iraqi government as it begins to rebuild its airports so that it can attract commercial airline service and revitalize its aviation industry.

Port Authority Executive Director Kenneth J. Ringler Jr. said, “Few people are better qualified to help rebuild Iraq’s commercial aviation facilities than Jeanne, who brings a wealth and depth of experience to this enormous undertaking. The people of Iraq will soon discover how fortunate they are to have someone like Jeanne working on their behalf, and we wish her a safe and speedy return.

Port Authority Aviation Director William R. DeCota said, “Jeanne’s undeniable determination to honor the memory of her 9/11 fallen colleagues has led her to respond to a calling that she cannot and would not ignore. We are proud of her for traveling to a country rife with danger to serve a nation that so desperately needs her aviation experience and leadership.

Jeanne will work with the Iraqi Civil Aviation Authority in Mosul, Irbil and other locations as the government restores and modernizes the aviation infrastructure at airports

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“Aeronautics was neither an industry nor a science. It was a miracle” — Igor Sikorski

TRAVEL PLANNER

Mark Your Calendar & Save These Dates

April 22nd to 25th, 2007

41st Annual International Aviation Snow Symposium

Buffalo, NY

Info: Tina Harris 716.630.6061

Hyatt Regency 716.855.4943

April 21st and 22nd, 2007

ASOS training at IASS

Buffalo, NY

Info: AAAE 703.824.0500

June 10th to 13th, 2007

79th Annual AAAE Conference and Exposition

Washington, DC

Info: AAAE 703.824.0500

August 4th to 8th, 2007

49th Annual Northeast Chapter Conference

Pittsburgh, PA

Info: Theresa Richardson 412.472.3511

Sheraton Hotel Station Square 412.261.2000

NEC OFFICERS

President

Bradley D. Penrod, A.A.E.

412.472.3677

Vice President

Kim William Hopper, A.A.E.

603.433.6536

Treasurer

Marshall B. Stevens, C.M.

518.792.5995

Secretary

Stephen E. Korta, A.A.E.

860.594.3000

Immediate Past President

Thomas H. Rafter, A.A.E.

609.645.7895

Executive Secretary

Richard J. Williams, A.A.E.

973.728.6760

THE NOR' EASTER

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Send news items for publication to

Dick Williams at ewr103@optonline.net

From The **COCKPIT**

Our President's Message



Bradley Penrod, A.A.E.

Let me start by saying a very well deserved thank you to the entire staff of the Manchester-Boston Regional Airport for an absolutely great annual conference. The Executive Committee truly appreciated the

opportunity to display our musical talents on the dinner cruise.

As briefly mentioned in Manchester, the certainty of our organization facing a changing future is absolute. A future of unknowns related to airline business models and successes, regulatory revisions, security demands and customer service expectations is guaranteed. Add this on top of the expected changes in the federal funding program as we fast approach the FAA's reauthorization next year and the statement of a changing future grows on a daily basis.

Critical to airports and the Northeast Chapter being able to prepare for our future is to make sure that our members are actively involved, networked and educated in the matters we will collectively be faced within the year ahead. I cannot stress enough the importance of getting involved in Chapter and National AAAE efforts, events and committees. Though a volunteer organization, the personal and professional rewards are many, and the ability to assist in the future of the greatest industry in the world is overwhelming.

Additionally, when our members are able to help in the development of our future industry leaders there should be great personal satisfaction in developing our replacements. We should not be overly concerned that budget allowances for training and education were saved to make the bottom line look more impressive. I will suggest that any industry that does not encourage and support its own betterment is setting itself up for failure and a short life. Without improving ourselves and our organization, a significant amount of history, knowledge and talent will be lost. Participation in Chapter/Industry meetings not only provides the opportunity for exposure to technical issues, but the ever critical ability to network with the very experts we know, the peers in our industry. I would challenge the logic in why airport sponsored and funded travel and educational opportunities are frequently the first items removed during the budget preparation process. The Travel/Training/Education benefit should not be reserved for only senior positions within an organization, but should be all but mandatory for many layers of the organization. By limiting the travel opportunities to a select few, the message is loud and clear the organization does not care about staffs' development and future. The future of our industry is guaranteed to change at a pace we have never before seen. We can all collectively be prepared, or we can try to figure

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Congratulations To Our New A.A.E.s And C.M.s!



Francis (Russ) Maguire, A.A.E.

Russ has managed Norwood Memorial Airport in Massachusetts since December 1995. He holds a master's degree in aviation/aerospace management from Embry-Riddle Aeronautical University with undergraduate degrees in aviation technology from the University of Alaska and journalism from the University of Missouri.

Through AAAE, Maguire is (ACE) certified in airport security — he has attended the Advanced Aviation Safety and Operations School. Most recently, from the Northeast Chapter, he was awarded the 2006 F. Russell Hoyt Grant. A former public relations director, Maguire continues to write for the industry.



James G. Walsh, A.A.E.

James is BWI's Deputy Executive Director for Finance & Marketing. His aviation career began in 1988 with the Port Authority of New York & New Jersey's Aviation Dept. In 1991, he joined Canadian Airlines International where he drafted their trans-border route plan. Jim returned to JFK International Airport's business unit with the Port Authority.

Also a graduate of ACI World's Airport Executive Leadership Programme, he earned both his undergraduate and graduate degrees in economics from Fordham University in New York.



Wayne S. Pennell, C.M.

As Deputy Executive Director of Maintenance, Utilities and Terminal Services for the Maryland Aviation Administration, Wayne is responsible for financial and operational decisions for both Baltimore/Washington International Thurgood Marshall and Martin State Airports.

His aviation career began in 1983 as a flight student at Embry-Riddle Aeronautical University. In 1989, he joined Signature Flight Support/ASIG, where he was promoted Area General Manager. Wayne is active in several aviation industry associations and is past vice chairman of the BWI Development Council Board of Directors.



Theresa Schatz, C.M.

Over the past 18-plus years, Theresa, who is principal property representative for LaGuardia Airport, has held supervisory, administrative and management positions in various facets of airport operations and property management in the Aviation Department of The Port Authority of New York & New Jersey.

Theresa is a licensed private pilot and flight dispatcher. She holds an MBA from Baruch College's Zicklin School of Business, Executive Program as well as an Associate and Bachelor's degrees in Aerospace Technology, Air Commerce – Transportation Technology and Aviation Management.



Snapshots From The **48th ANNUAL**



Paul McDonough (left) and Bryan Corbett (right) received the President's Award from Past President Tom Rafter (center) .



New NEC President Bradley Penrod and Past President Tom Rafter are honored at this year's Pinning Ceremony.



Pictured above: An eager group of NEC Monadnock Mountain hikers ready to climb.

On The Radar **SCREEN**

Photos & News Bytes



CONFERENCE

in Manchester, NH



Golf, an ever-popular conference activity, was well attended by 81 players.



The "Fat City" Executive Committee at their best.

Pictured left to right: Conference host Kevin Dillon, Manchester Mayor Hon. Frank Guinta, AAAE National Chair Elaine Roberts and Past President Tom Rafter.

See Ya' Next Year!!! 49th Annual Conference

Sheraton Hotel Station Square • Pittsburgh, PA • August 4th - 8th, 2007

Accreditation Program Changes *(provided by AA AE)*

During the AA AE Board Meeting at the Annual Conference in San Diego, the Board of Examiners approved several changes to the accreditation program. Following is a summary of the approved changes and our estimate on when the changes will be implemented:

The Multiple-Choice Examination

No changes will be made to the multiple-choice test. All candidates must complete this phase of the program.

The Writing Requirement

In addition to the existing Management Research Paper, three new options will be offered to meet the written requirement of the accreditation process.

A brief summary of each of these options is as follows:

- **Management Research Paper** - This is the existing requirement. To successfully complete a Management Research Paper, the candidate must propose a set of guidelines for managing a problem, or set forth an argument for implementing a project or using a methodology. The topic must be broadly applicable to many airports and the candidate must bring his/her experience and research findings to bear on his/her analysis. Both the examples cited and the research data used to support the analysis must be derived from multiple sources. The only change that will be made to this option is that the page length will be reduced from the current 30 page minimum paper, to a paper of 20-30 pages in length (double-spaced).
- **Case Studies** - In addition to the Management Research Paper, Case Studies are now permitted to meet the writing requirement. A Case Study is basically a report in which the candidate recounts the steps taken by a specific airport or airport system in implementing a project or managing a problem. It is essentially a "how-we-did-it" analysis. The page length for Case Studies will also be 20-30 pages (double-spaced).
- **Proctored Essay Exam** - Although the program requirements for this option are still being developed, it is anticipated that a candidate would be required to develop a well-defined response to two industry related questions within a four-hour time limit.
- **Advanced Degree Credit** - Executive candidates with advanced degrees may now elect to fulfill the writing skills requirement by providing a transcript of records from an accredited college or university to AA AE's Accreditation Department for verification.

Final Interview

All candidates will still be required to complete the Final Interview. However, a few minor changes in format and process will be made. ***They include:***

- The current medium-hub bias for formulating answers will be eliminated.
- Formatting changes will be made to the interview questions so that this final phase of the accreditation process better evaluates the candidate's overall knowledge of the many issues we must deal with in our industry.
- Emphasis will be placed on establishing peer level Final Interview panels.

Implementation Schedule

On August 1, 2006, the Board of Examiners and AA AE's Accreditation Department began to accept 20-30 page Management Research Papers, Case Studies, and the Advanced Degree Credit to fulfill the writing requirement. We are still however developing the program guidelines and testing materials needed to implement the Proctored Essay Exam and Final Interview changes. We anticipate that we will be able to offer the Proctored Essay Exam to candidates by no later than November 1, 2006, and complete the Final Interview changes by January 1, 2007.

We hope you are as excited about these new changes as are we. We feel these modifications will improve our accreditation process and program without diminishing the high standards that have been established to be an accredited member of our Association. Questions concerning the changes or implementation time line should be directed to AA AE's Accreditation Coordinator, Allyson Petty, at allyson.petty@aaae.org

“Modifications will improve our accreditation process and program without diminishing our high standards”

Birthday WISHES

To An *NEC Member*



Jim Malarky turned 90 on June 9, 2006

Jim celebrated the birthday event with his sister, Sr. Mary Kathleen, whose 85th birthday was on June 8th. He was the airport manager at Bridgeport-Sikorsky and New Haven Airports before working for Hoyle

Tanner & Associates, Inc. in marketing during the 80's and 90's. He was one of the original members of the Northeast Chapter/AAAE, serving as president of the organization from 1966-1967, and is one of the founders of the Chapter's Snow Symposium.

ARE YOU READY TO SUPPORT YOUR CHAPTER?

Here are a few ways to help:

Host an NEC Annual Conference

We are looking for host airports/cities for future conferences. These events produce substantial economic benefits for the supporting communities. For information on the basic criteria, contact Bryan Corbett at MASSPORT. Ph: 617.561.1917. Email: bcorbett@massport.com.

JOIN A COMMITTEE

We need chairs and participants for various committees. Contact President Brad Penrod. Ph: 412.472.3677

*Port Authority Aviation Manager
continued from cover*

through the country. She is the second Port Authority employee to travel to Iraq as a civilian on behalf of the U.S. government. Thomas Wakeman of the Port Authority's Port Commerce Department completed an assignment in 2004 to help rebuild Iraq's maritime transportation infrastructure. In addition, Port Authority staff members also have served in Iraq as members of the U.S. Armed Forces.

Our Recent ARRIVALS

Welcome New Members

Jose Arroyo

Student / Vaughn College
Flushing, NY

Richard C Belotti

Director, Planning & Environmental Affairs
Allegheny County Airport Authority
Pittsburgh, PA

Richard Brody

Vice President
Pyramid Radio
Boston, MA

Wendy Fitzgerald

Director Business Development
DY Consultants
Roslyn Heights, NY

Allan Haack

Senior Advisor
DY Consultants
Roslyn Heights, NY

Gary J Kogut

Regional Sales Manager
Oshkosh Truck Corp.
Angola, NY

Guillio W Minguillio

Operations Supervisor
Teterboro Airport
Teterboro, NJ

Daniel P O'Neil

DMJM Harris
Manchester, NH

Deborah Potter

Asst. Airport Manager
Martha's Vineyard Airport
Vineyard Haven, MA

Peter J Howe

Senior Vice President
Fay, Spofford & Thorndike
Bedford, NH

Dean R Saucier

Regional Representative
NBAA
Windsor Locks, CT

Thomas R Schoettle

Vice President
CDM
Edison, NJ

David J Shaw CM

Manager Security Operations
Allegheny County Airport Authority
Pittsburgh, PA

Sokupal Singh

Student / Vaughn College
Flushing, NY

out why our individual airports or systems were passed by, or why some new regulatory issue was imposed on us. Without involvement in the Chapter/National process and networking, we are all at risk of having the changing future forced on us, or possibly even pass us by.

Also, I would strongly encourage you to take advantage of the recently updated Accreditation process to earn the A.A.E. designation. Updated to include the use of personal case study writing and advanced degree credits the accreditation program opens many benefits to you and your family including National and Chapter sponsored scholarships for accredited member's children. Also, I would ask that you work closely with our ACI-NA partners as we move into the critical year ahead as we face the FAA reauthorization process, a future that all agree will require a well coordinated effort in Washington, DC.

My final comment: get involved, ask to get involved, let your staff get involved. The future is changing, and it is arriving at your airport... maybe.

Waiting For TAKE-OFF

Requests & Other Bulletins

41st INTERNATIONAL AVIATION SNOW SYMPOSIUM

Save The Dates!

April 22 – 25, 2007 • Buffalo, New York

Hyatt Regency Hotel

Fountain Plaza • Buffalo Downtown, NY 14202

Reservations: 716.855.4943 (8:00 am — 4:00 pm)

Room Rates: Single/Double \$107 Plus Tax

Cut Off Date for Reservations: April 4, 2007

When Making Reservations, Ask For "Snow Symposium 2007"

Registration And Information

Visit us at www.snowsposium.org



The Balchen/Post Awards

An application will be sent to all airports and is available at www.necaaae.org



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**DON'T FORGET TO INCLUDE THE
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