



## SNOW SYMPOSIUM: AN UNPARALLELED GATHERING

“So, Who Are *You* Sending To Buffalo?”

Despite growing international interest in and attention to the environmental trend known as global warming, airport owners and operators in the Northeast U.S. can still expect to feel the full effect of winter's wrath for many years to come. Fact is, our rather densely populated aviation region is home to some of the most heavily traveled city pairs in commercial air transportation. (Wasn't the term “Air Shuttle” coined here?)

It makes sense, then, that from late October through early April, airport operators in our region can ill afford to rely on Mother Nature's pleasant side to rescue us from the twin evils of ice and snow accumulation. With this realization in mind, is it not wise that we do all we can to continually enhance our awareness, skills and preparedness when it comes to snow and ice control?

In this regard, we can think of the annual International Aviation Snow Symposium (IASS) as another useful tool in our ongoing airfield battle with the winter elements. If we stop and think seriously about it, winter storms provide airport managers and staff with their most significant operational challenges in any given year. In some respects, significant storms can be likened to forecasted natural disasters, the kind that for years have placed weathermen on a par with attor-

neys for the most unpopular profession. Winter weather is thus a grand phenomenon with which we all must reckon, one which can make or break an airport, airline, or passenger's day.

What's the point of all this? Simply this:

In your Chapter, you have perhaps the world's most unparalleled yearly gathering of key persons and providers involving the promotion and exchange of information on tried and true methods and practices of managing our airfields before, during and after significant ice and snow events.

Whew!

With such a widely known venue, it is understandable indeed that the IASS attracts such a large (and growing) following each and every year.

But we still need *you*.

Every vehicle operator, NOTAM maker, friction measurer, equipment mechanic and glycol recoverer has much to gain from attending this year's IASS, to be held from April 24-28, 1999 in Buffalo. Want to know more of this exciting event that you can call your own? See the ad in this issue for more information.

So, who *are* you sending to the 1999 edition of the world famous International Aviation Snow Symposium?

*Editor*

## COMMITTEE REPORTS

### MEMBERSHIP

**T**he membership renewal for the 1999 year has been mailed out. Along with the renewal is a questionnaire to be filled out so the chapter can better understand and serve the needs of its members. It is important that everyone returns this survey.

The membership services committee is also in the

process of doing a cross reference between our membership list and that of the state aviation organizations in the Northeast Chapter.

This year I would like to issue a challenge to each member to recruit one new member.


Anyone needing applications can contact me at (617) 561-1968, or e-mail me at [lcomeau@massport.com](mailto:lcomeau@massport.com).

Thank you.

—Buddy

**SNOW COMMITTEE**

PRESIDENT'S MESSAGE

**THE**  **NOR'EASTER**  
**NEWSLETTER**

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THE NOR'EASTER is published quarterly by the Northeast Chapter of the American Association of Airport Executives.

The Snow Symposium is attempting to develop a library of photographs and video material depicting airport snow removal operations. In addition to establishing a comprehensive library of reference material, the photographs and other material will be used to develop a video meant to pay recognition to airport personnel for the hard work and dedication required to keep our airports clean.

Colored prints and video footage are acceptable. Action photographs are encouraged, as well as behind the scenes activity, such as repairing equipment, cooking meals, team meetings or any other interesting captions you may have.

Please send your photographs and video material to Michael P. Crowe, Sales Director, Oshkosh Truck Corporation, 2307 Oregon Street, P.O. Box 2566, Oshkosh, WI 54903-2566.

In the last issue of the Nor'Easter newsletter, all of the Chapter committees were listed with new members. Unfortunately, we did not receive the full committee listing for the International Aviation Snow Symposium in time for our printing deadline, so here are the members for that committee:

**Robert J. Nowak-*Buffalo Niagara International Airport***

**Tom Ball-*Sweepster Jenkins Equipment Co.***

**John R. Batts-*Batts Inc.***

**Rose Ann Brunsta-*Buffalo Niagara International Airport***

**John Carini-*Sherwin Industries Inc.***

**Buddy Comeau, A.A.E.-*Boston Logan International Airport***

**Earl Crouse-*Metro Washington Airport Authority***

**Tina Harris-*Buffalo Niagara International Airport***

**Bruce Frac-*Lehigh Valley International Airport***

**Terry Goralski-*Michiana Regional Airport***

**Don G. Higgins-*Frink America Inc.***

**Dale Keith-*Cincinnati/N. Kentucky International Airport***

**Thomas E. Long-*Greater Pittsburgh International Airport***

**Tony Manna-*Buffalo Niagara International Airport***

**Jay Mileham-*Canadian Consulate***

**Bill Myslik-*Rolba North America/Stewart Stevenson***

**Ron Silvernail-*Meyer Products***

**Lee Spangrund-*Minneapolis-St. Paul International Airport***

**Paul Tozier-*Bangor International Airport***

**David Vermeulen-*Root Spring Scraper Co.,***

## **Pam Walden-*Phillips-Port Authority of NY and NJ***

### **ACADEMIC RELATIONS COMMITTEE**

The Academic Relations Committee is getting back to basics by re-establishing old contacts and trying to make new contacts.

Committee members Bill Hopper and Steve Williams are working with the aviation programs at Daniel Webster and Dowling Colleges, respectively, and Dale Charochak is working with other chapter committees to ensure availability of resources to aviation students. Bob Bennett is coordinating activities with the national office, and Marian Malloy Blackman is trying to locate off-campus programs in the Northeast that might benefit from what the committee has to offer. If there are any chapter members who know aviation students that might benefit from what the committee has to offer, contact Bill Hopper, chair, at (603) 433-6536.

### **SCHOLARSHIPS & GRANTS COMMITTEE**

The NEC/AAAE has established a new grant called the Airport Professional Exchange Grant. The purpose of this grant is to provide funding for up to four NEC/AAAE members for transportation, meals, and lodging up to \$1,500 each to travel to other airports in the Chapter's region for the exchange of information regarding matters relating to airport management. There is no deadline for filing an application for this grant.

Grants will be awarded as funds are available throughout the year. This grant's applicability is flexible so that the staff person and the hosting airport can tailor an exchange to mutually benefit both parties.

Other grants have been recently awarded to the following:

1. ARFF School Grant: Stephen Donahue, Elmira Corning Regional Airport.
2. NAC Grant to attend the Russ Hoyt National Airport Conference: Robert Bennett, A.A.E. Buffalo, N.Y.
3. Russ Hoyt Grant to attend the NEC/AAAE Annual Conference: David Dinneen, Mansfield, MA.
4. NEC/AAAE Annual Conference Grant: JoAnn Reville, Buffalo, N.Y.
5. Accreditation Incentive Grant: Michael Aumuel-ler, Morristown, N.J.

The Scholarship and Grants Committee members

for this year are:

- Bill Smith, A.A.E, Chair, Philadelphia International Airport.
- David Edwards, A.A.E., T.F. Green Airport, Warwick, R.I.
- Timothy Edwards, A.A.E, Lebanon Airport, West Lebanon, N.H.
- Wendy Harrington-Richards, Massport, Hanscom Field, Bedford, Mass.
- Joel Russell, Westchester County Airport, White Plains, N.Y.

All grant forms are available from any committee member and the Northeast Chapter's website at <http://www.airportnet.org/corppags/nec/>

### BALCHEN/POST AWARD COMMITTEE

In the last issue of the Nor'Easter, we listed all the NEC/AAAE committees and incorrectly listed the chair of the Balchen-Post Award Committee. Charles H. Hostetter, A.A.E., chair, is employed by McFarland Johnson Inc.

### MEETING MINUTES

A business meeting of the Northeast Chapter of AAAE was convened on Aug. 25, 1998, in Rochester, N.Y. Thirty-two members attended.

President Barbara Patzner, A.A.E., called the meeting to order. Jeanne Olivier, A.A.E., presented the minutes of the Chapter meeting in Nashville, Tennessee. A motion was made to approve them and it passed unanimously.

Jeanne Olivier proposed that the Chapter establish and fund a new grant, designated as a Professional Airport Exchange Grant, to provide money for members to travel to other airports to learn of their operations, etc. After some discussion on the specific focus and criteria of the grant, a motion was made to establish a grant of \$6,000 annually with an individual award cap of \$1,500. The motion was passed. The Scholarships and Grants Committee will be assigned the responsibility to develop criteria and application procedures for the grant.

Barbara Patzner proposed that the Chapter's Humanitarian Award be granted to Airlifeline. A motion was made and passed to that effect.

Barbara Patzner also recommended that the Chapter continue our contributions to the national AAAE

Scholarship Fund. John Duval, A.A.E., made a motion that our Chapter contribute for 1998 the same amount of money we contributed for 1997. The motion was passed with one member opposed. We will contribute \$11,000 for 1998.

Brian Corbett, A.A.E., chair of the Annual Conference Site Selection Committee, proposed to the membership that we select Harrisburg (Hershey), Pa., as the location for our conference in the year 2000. After some discussion concerning other sites, including a Canadian site, a motion was made and approved unanimously to select Harrisburg.

Robert Bogan, A.A.E., immediate past president and chair of the nominating committee, presented the committee's recommendations for Chapter officers and Directors for 1998-99. Those nominated for Directors are: Michael Campbell, Barry Centini, Bryan Corbett, Jeanne Daly, George Gifford, Richard Horstman and Fred Jaeger. A motion was made to approve all those nominated for Director and the motion was passed unanimously. The committee's nominees for Chapter officers were: Elaine Roberts, president; Alex Kashani, vice president; Jeanne Olivier, treasurer, and Fred Testa, secretary. Nominations were opened to the floor and Buddy Comeau was nominated for secretary. A ballot vote of voting members present was held for the office of secretary and Fred Testa won the majority vote (15 to 13). A motion was made to accept the slate as presented by the nominating committee and it was passed.

Barbara Patzner reported that 97 conference attendees have responded to the questionnaire on whether they would attend a conference in Canada. She will tabulate the results and report back to the membership by the next meeting.

Elaine Roberts submitted resolutions commending the hotel staff for the Rochester conference; Peter Drahn, A.A.E., for his leadership of AAAE in 1997-98; Barbara Patzner, A.A.E., for her service as Chapter President in 1997-98, and to Terry Slaybaugh and the staff of Rochester Airport and the Annual Conference Committee for their fine work in organizing the Chapter's 1997-98 conference.

Richard Williams, A.A.E., made a motion to extend honorary Chapter membership to Jane Post and Helen Hoyt in recognition of their historic support of the activities of the Chapter. The motion passed unanimously.

### CORPORATE SPOTLIGHT:

## BELL ATLANTIC

**A**mong the NEC's valued corporate sponsors, Bell Atlantic Public Communications is among the most committed. These are the people who make sure that when passengers and pilots, cabbies or cabin attendants arrive at virtually any Northeast airport, they can phone home, check schedules, reach the office or get a hotel.

Whether at Bangor, Martha's Vineyard or Philadelphia, Bell Atlantic works with management in its 13-state area from Maine to West Virginia to be certain the traveling public—"people in motion" as they say—get good pay phone service. It's a company that prides itself in helping airport management maintain community microcosms that meet all the needs of our customer.

"The Northeast Chapter of AAAE is the one place where I can take the pulse of airport executives' expectations and learn more about what I need my company to do to satisfy travelers," said Debra Wright, account executive and corporate member of the NEC. "Between formal programs and informal discussions at gatherings, I learn what airport executives expect, and I get the chance to tell them what I can deliver to solve their problems."

Serving as chair of the corporate relations committee of NEC and a veteran of AAAE's annual and chapter conference committees, Wright is willing to dig in to support the Chapter and its work. "We're all in this together," she says. "My job for Bell Atlantic is to bring fair and predictably priced pay phones into the airport, and my job for the Chapter is to foster dialogue between the airport and other suppliers that will make us all more successful."

The NEC salutes Bell Atlantic as a valued corporate sponsor, vendor and partner.

## AROUND THE REGION

**Nashua, N.H. Airport** has just submitted a grant application for a Master Plan Supplement. This award for performance of the supplement work has been granted to Hoyle Tanner Associates, Inc.

The environmental assessment for the parallel Runway 14/32 was completed and has been published in the *Federal Register*. The report was supported with no significant findings. The construction of the parallel runway is scheduled to start in the spring of 2001. This will significantly improve the operations at the

busy airport.

A waiting list to get a tiedown at Nashua? There has been a great influx of airplanes there over the past two years. The parking ramp that was constructed in 1996 is full. Currently, there are 257 tiedowns with 237 occupied.

**Albany International Airport** officially opened its new, 1900-space attached parking garage recently. The five-story facility offers parking for 1600 vehicles with 300 additional spaces to be completed soon for rental cars.

In news from a former NEC person, Atlanta Hartsfield's new General Manager, **Benjamin DeCosta**, formerly of Newark International, is reportedly encouraged by the airport's latest accomplishment in surpassing Chicago O'Hare as the world busiest and intends to take its new status a step further. He stated, "We intend to continue to attract business to Hartsfield by providing high-quality customer service that exceeds our customer's expectations and sustains our position as not only the busiest, but the best." Good luck, Ben.

A year-end report shows passenger activity at **Manchester Airport** rose an astounding 75 percent in 1998. A record 1.94 million passengers used Manchester last year. This is a significant increase over the record 1.12 million passengers who passed through the airport during 1997.

Four new airlines began service at MHT last year—Southwest Airlines, Northwest Airlines, USAir MetroJet and Continental Airlines all opened Manchester Airport stations during 1998.

Manchester also has several infrastructure and facility projects currently underway to keep ahead of the growing number of air travelers choosing to use the airport. Runway, taxiway and roadway improvements continue and a 70,000-square-foot terminal addition and six-level, 4,600-space parking garage are expected to open in April and November 1999 respectively.

**Frederick Municipal Airport**, Maryland, originally dedicated April 27, 1949, is celebrating 50 years of service to the general aviation industry. Plans are in the works to celebrate this milestone at the Annual Airport Open House/Airport Appreciation Day on June 5, 1999, in conjunction with the AOPA Fly-In.

FDK is currently implementing Phase One of a

three-phase development plan. FDK management states that it offers opportunities for FBOs, corporate hangars, T-hangars and tie-downs.

The total passenger numbers for 1998 at **T.F. Green Airport (Providence)** have been recorded at 4,615,309, an overall increase of 13.38 percent over last year, which held the previous record at 4,070,736. The airport recently tied with Las Vegas as the "lowest fare airport in the country."

On May 13, 1997, **JFK International Air Terminal LLC**, became the first non-airline private sector team to manage, operate and redevelop a major air terminal in the US. The JFKIAT Team is a consortium comprised of Schipol USA, LCOR Inc., and Lehman Brothers Inc., which together have undertaken the task of redeveloping Terminal 4, formerly known as the International Arrivals Building, at JFK International Airport.

On December 10, 1998, the old Arrivals Hall at JFK closed and the Temporary Meeter Greeter hall (TMGH) opened. With the opening of the TMGH came the demolition of the familiar parabola of the old Arrivals Hall. In addition, work continues on the concrete for the Light Rail System (LRS). Terminal 4 will be the only terminal with the LRS coming into the building.

Eastwind Airlines continues to operate Boeing 737 aircraft from **Trenton Mercer Airport** in Central New Jersey. Current destinations offered include Greensboro, N.C., Boston, Mass., Rochester, N.Y., and Orlando, Fla.

Shuttle America began service to/from Trenton Mercer Airport on Feb. 10, with Dash 8-300 aircraft. The only destination available at this time is Buffalo, N.Y., however, company officials have indicated numerous additional destinations will be added in the coming months.

Trenton also recently finalized conceptual plans for a new 50,000-square-foot terminal facility. The airport has submitted an application for the imposition of a Passenger Facility Charge (PFC). It is hoped that this PFC will take effect in October 1999.

In noteworthy personal developments throughout the region, NEC extends best wishes to member **Cecil Sutton** for a full and speedy recovery from his recent heart bypass surgery.

In addition, on March 10, 1999, longtime Chapter member **Henry "Hank" Esposito** celebrated his 50th anniversary with Atlantic (FBO) Aviation at Teterboro Airport. Hank rose in his career over the years with Atlantic from an accounting clerk, line worker, aircraft salesman and flight planner, to general manager of Atlantic at Teterboro, and currently, division marketing manager. He also saw the growth during that time of Teterboro Airport to its position as a major reliever to Newark International Airport. Atlantic Aviation hosted a celebration of Hank's anniversary in Atlantic's Hangar 4 at Teterboro. Many of his friends and colleagues joined him for the party. The Northeast Chapter joins Teterboro Airport and Atlantic Aviation in extending our party bravos on Hank's big 50th.

Speaking of developments at **Manchester, N.H.**, in late breaking news it was recently announced that **NEC Secretary Alfred E. Testa, A.A.E.**, of Manchester Airport was named Aviation Director for the City of Philadelphia's airport system. In his new position, Fred will oversee the management and operation of Philadelphia International and Northeast Philadelphia Airports. Word has it that Fred plans to remain active as current secretary, as well as next year's incoming Chapter treasurer.

**Good luck, Fred!**



**33RD ANNUAL  
INTERNATIONAL AVIATION**

**SNOW**

**SYMPOSIUM**

*April 24 - 28, 1999*

**FOR REGISTRATION AND  
INFORMATION,  
CONTACT BOB NOWAK  
AT 1-716-632-3115**



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