

THE N O R ' E A S T E R N E W S L E T T E R

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<http://www.airportnet.org/nec>

July 1997

MISSED BUFFALO? BETTER BE IN BOSTON!

If you haven't made your hotel reservations and sent in your registration form for the Aug. 16-20 Northeast Chapter conference in Boston, don't wait any longer. Contact Marianne Chandler at (617) 561-1661 for registration materials.

We've beefed up the learning sessions to give you more info on more subjects. Here are some session highlights.

Washington Update

AAAE President Chip Barclay, A.A.E., and AAEE Chairman Pete Drahn, A.A.E., will bring us up-to-the-minute news on current and proposed legislation affecting our industry.

Hot Legal Topics

Scott Lewis of Palmer & Dodge LLP, a specialist in

representing airport owners on a wide variety of legal issues, has built a reputation as one of the top airport attorneys in the country. Scott will address airport rates and charges issues, revenue diversion questions, and airport financing and privatization. Keep yourself, your staff and your board out of jail; don't miss this session.

Civil Tiltrotors

Learn what the introduction of civil tiltrotors will mean to the airport industry—impacts on terminal ramp design, firefighting techniques, airspace utilization, airport efficiency and corporate aircraft fleet mix. Will general aviation airports near large metropolitan centers become obsolete if corporate customers can fly directly downtown? Will the look of regional

(continued on following page)

P R E S I D E N T ' S M E S S A G E

I recently received a courtesy copy of the "President's first annual report" from another chapter of AAEE. The 16-page document was formatted very similarly to corporate annual reports you might get in the mail from your stock broker, including president's message, mission statement, financial report, membership status and activities. I was particularly impressed with the comprehensive nature of the document.

If this lead-in provokes you to think an NEC annual report is coming to your mailbox, fear not. No such effort to burden your life with more paper is underway. Our actions over the last year have taken the chapter down a different path. Your executive committee has made a concerted effort to furnish the chapter with the tools and systems necessary to function in the accelerated pace of tomorrow's business environment. Bridge to the 21st century be damned. A remote-controlled dunebuggy is six-wheeling over the Martian landscape. The 21st century is here! Zero time-of-flight datalinks are the order of the day. The NEC is focused on providing more access and more information to more members faster.

The chapter's Internet website is pivotal to our future

ability to stay in touch. So far, we have put the newsletter, chapter roster, standing committees, event schedule and registration forms on the Internet. The chapter roster will include more e-mail addresses as we get them. Eventually the website will contain the bylaws, revised membership information and application, scholarship application forms, chapter event registration forms and the Nor'easter.

There are other things I had hoped to accomplish this year. A group fax capability to save time and money in communicating is finally in place, but I had hoped to use it earlier. An Internet bulletin board style Nor'easter with articles having a defined life span to be replaced by new articles is also something I would have liked to test this year, but other priorities prevailed.

As my term as President comes to an end, I invite you to become more active in your chapter of AAEE. The standing committees need members. The Nor'easter needs articles and photographs. We need new sites for upcoming chapter conferences. Your participation will ensure the chapter remains a healthy and positive industry association.

Bob Bogan
President

(commuter) aircraft change at air carrier airports? Discuss the issue with Bell Boeing's Ron Reber, manager, Civil Tiltrotor Business Development, who is designing an aircraft that could change the industry!

Is It Safe? The Current State Of Airport Security

This panel session will include the following experts in aviation security: **Quinten T. Johnson**, deputy director, FAA Office of Security Policy & Planning; **Jeffrey Earl Shumaker**, senior intelligence officer, DOT's Office of Intelligence and Security, and **Joseph Lawless**, director of public safety, Massachusetts Port Authority.

The panelists will share their views on airport security, both how it affects us today and what we may anticipate in the future.

Open Skies And Cross Border Cooperation

Our Canadian members are living through the restructuring of Transport Canada. What challenges confront our members as the face of airport management changes in Canada? What information can we share and what lessons can be learned from this transition? What opportunities are there for increased cross border cooperation a result of these changes and the open skies agreement? Let's talk about it.

Global Positioning Systems: WAAS & LASS

The transition to satellite-based navigation and communication is literally causing a revolution in flight. The Wide Area Augmentation System (WAAS), based on a nationwide network of ground reference stations, will allow GPS to be used as a primary means of navigation for en-route flight down to CAT I precision approaches. Local Area Augmentation Systems (LAAS) are intended to augment GPS for use in CAT II/III precision approaches. Get briefed on program status of the latest navigation technology.

Airport Marketing: An Economic Alternative

So you would like to do something to promote your airport, but your local ad agency's proposal had too many zeros in the total dollars column? Jim Martin of the AAAE Communications Group will show you how professional promotional videos, brochures and ad inserts can be done for less.

Infrared Deicing Facility

This session will explore the latest technology in the pursuit of environmentally-friendly, low cost aircraft deicing. Speakers include Timothy Seel, vice presi-

!! FREE TRIPS AVAILABLE !!

Take advantage of the chapter's generosity and apply for the following freebies:

F. RUSSELL HOYT CHAPTER CONFERENCE GRANT

Application due August 1, 1997

NATIONAL AIRPORTS CONFERENCE GRANT

Application due August 1, 1997

ARFF SCHOOL GRANT

Application due August 1, 1997

For applications and information contact:

Jeanne Olivier, A.A.E.
Chair, Awards and Grants Committee

Phone (201) 961-6060

Fax (201) 961-6334

dent, Process Technologies, a manufacturer of deicing facilities incorporating infrared technology; Armando Gaetano and James White of FAA's Technical Center, who have monitored the tests of the technology, and Capt. James Ussery, assistant chief pilot of Continental Airlines, who has researched the benefits of such an airport installation.

THE NOR'EASTER NEWSLETTER

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COUNCIL OF PAST PRESIDENTS



Seven NEC past presidents joined your NEC executive committee for the annual Council of Past Presidents meeting in Wolfeboro, New Hampshire. Host Steve Adams' action packed agenda included a boat ride on Lake Winnepesaukee. No mutiny was reported.

ACCREDITATION UPDATE
Standardization—Recently, the AAAE Board of Examiners (BOE) met to discuss ensuring the standardization and fairness of the accreditation process nationwide.

For example, the review of all management papers will now be accomplished by nine examiners (previously seven). Five passing grades must be submitted by the BOE for each paper to be accepted into the AAAE library. Second, AAAE has developed a training video to be viewed by any accredited member who will sit on future oral panels. The video discusses AAAE's approach to the oral exam and the expectations of those who will sit on the panel.

You should know that the BOE is made up of six
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CHAPTER OUTREACH

Do you know someone who could benefit from a chapter scholarship or grant? We have several that may go unused this year if we don't receive applications.

F. RUSSELL HOYT SCHOLARSHIP—one all-expense-paid scholarship including spouse registration (*spouse travel not included*) to NEC/AAAE annual conference.

Eligibility: any airport staff nominated by airport manager.
Deadline: August 1, 1997

CHAPTER CONFERENCE REGISTRATION FEE GRANTS—up to 10 grants covering registration fees for the chapter annual conference.

Deadline: August 1, 1997

POST SCHOLARSHIP—Four \$1000 scholarships.

Eligibility: college juniors and seniors majoring in aviation management.
Deadline: December 31, 1997

INTERNATIONAL AVIATION SNOW SYMPOSIUM—two all-expense-paid grants.

Eligibility: any airport staff nominated by airport manager.
Deadline: December 31, 1997

NATIONAL AIRPORTS CONFERENCE—one all-expense-paid grant.

Eligibility: any airport staff nominated by airport manager.
Deadline: August 1, 1997

GENERAL AVIATION CONFERENCE, SANDIEGO—one all-expense-paid grant.

Eligibility: any airport staff nominated by airport manager.
Deadline: August 1, 1997

ARFF SCHOOL—one all-expense-paid scholarship.

Eligibility: any firefighter nominated by airport manager.
Deadline: August 1, 1997

INTERNSHIPS—two \$1,000 grants.

Eligibility: students or recent graduates majoring in aviation.
Deadline: No specific deadline

ACCREDITATION INCENTIVE SCHOLARSHIP—two tuition grants to PDI Accreditation Academy.

Eligibility: AAAE Executive Candidates who have already completed their written management presentation.

HUMANITARIAN AWARD—one \$1000 contribution annually.

Eligibility: any nonprofit aviation organization.
Deadline: August 1, 1997

chapter-recommended representatives, two at-large members and a past chairman of AAAE who serves as chair. The BOE is comprised of men and women of diverse backgrounds all of whom are dedicated to ensuring the integrity and fairness of the accreditation program.

Ideas? One trend found nationwide is that many members enter the accreditation program with the best intentions of completing the program quickly and then stall. The BOE is looking into ways to motivate these individuals to progress steadily through the program. If you are one of these folks, are already accredited or are considering becoming accredited and have some thoughts on this issue, please drop

me a note at mbrewer@pvd-ri.com or write me in Providence. I will bring your ideas forward to the full BOE for consideration. The accreditation process helps the candidate develop as an airport professional, it gives them an opportunity to give something back to our industry and helps all of us maintain this level of expertise through the introduction of the CEU (continuing education) program.

A challenge for all A.A.E.s is to help motivate executive candidates thorough the program. Any and all ideas will be gratefully accepted and appreciated. Thanks.

Mark P. Brewer, A.A.E.
Northeast Chapter Regional Examiner

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